

ETCO₂ SALTERSTAT™ OVERVIEW

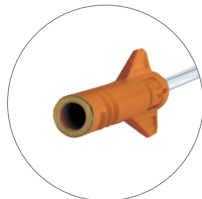
EtCO₂ monitoring is a noninvasive breath by breath analysis of a patient's ventilatory status. Capnography is rapidly expanding into intensive-care and procedural care settings (GI Suites) to provide safer patient monitoring.

As the leader in EtCO₂ consumables utilizing standard luer connectors, we now offer cost-effective solutions for monitors requiring reflective connectors.

SALTERSTAT™ REFLECTIVE SERIES

FOR MONITORS REQUIRING REFLECTIVE CONNECTORS

- **Reputation:** Created by a trusted source for respiratory care products for over 40 years.
- **Compatibility:** Full range of configurations designed to be compatible with monitors that require reflective connectors including: Philips™, Covidien™, Medtronic™, Physio-Control™, Mindray™, Zoll™, Datascope™, HP, Respironics™
- **Flexibility:** No annual contract required
- **Versatility:** Compatible sampling cannulas, lines and masks
- **Ergonomic Design:** Provides superior comfort and fit on both adult and pediatric faces. Available in soft headset tubing
- **Moisture Management:** Standard in-line 0.2 micron hydrophobic filter to protect sensitive equipment. Also available with Nafion tubing for extended monitoring



Compatible Reflective Connectors



Oral-Nasal Cannulas



Nasal Cannulas

TOP USAGE PRODUCT CODES – ACUTE CARE AND EMS

| ITEM | DESCRIPTION | Competitive Cross Matrix | | | |
|---------------|---|--------------------------|--------------|----------------|----------------|
| | | MEDTRONIC | PHILIPS | PHYSIO-CONTROL | ZOLL |
| 4MSF1-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 009822 | 989803129751 | 11996-000163 | 8300-000528-01 |
| 4MSF3-7-6-25 | Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 006912 | 989803179101 | - | - |
| 4MSF3-6-25 | Nasal Sampling 6' CO ₂ Line | 008174 | - | - | - |
| 4MSF1-7-13-25 | Oral-Nasal Sampling with 7' O ₂ , 13' CO ₂ Line | 009826 | 989803129781 | 11996-000165 | 8300-0524-01 |
| 4MSF5-13-25 | Sampling Line with ETT Adapter, 13' CO ₂ Line | 007768 | - | - | 8300-0520-01 |

TOP USAGE PRODUCT CODES – CHILDREN'S HOSPITAL

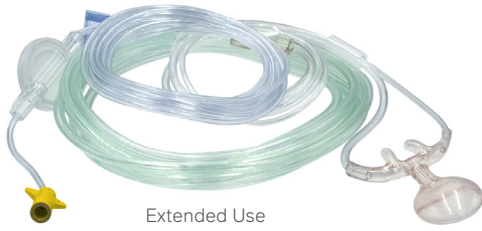
| ITEM | DESCRIPTION | Competitive Cross Matrix | | | |
|--------------------|--|--------------------------|------------------------|----------------|--------------|
| | | MEDTRONIC | PHILIPS | PHYSIO-CONTROL | ZOLL |
| 4MSF2-PED-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 007269 | 989803129761 M2524A | - | - |
| 4MSF3-6-25 | Nasal Sampling 6' CO ₂ Line | 008175 | - | - | - |
| 4MSF2-L-PED-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010582 | 989803177971 | - | - |
| 4MSF5-13-25 | Sampling Line with ETT Adapter, 13' CO ₂ Line | 007768 | - | - | 8300-0520-01 |

More configurations available, view our SalterSTAT™ Product Selection Guide.

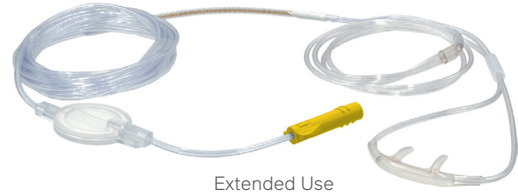


SALTERSTAT™ FOR EXTENDED USE

Extended use EtCO₂ cannula options include Nafion Tubing for moisture management.



Extended Use
Oral-Nasal Cannula



Extended Use
Nasal Cannula

Extended Use

Competitive Cross Matrix

| ITEM | DESCRIPTION | MEDTRONIC | PHILIPS | PHYSIO-CONTROL | ZOLL |
|--------------------|---|-----------|--------------|----------------|------|
| 4MSF1-L-7-6-25 | Extended Use Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010433 | 989803177951 | - | - |
| 4MSF2-L-PED-7-6-25 | Extended Use Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010582 | 989803177971 | - | - |
| 4MSF5-L-6-25 | Extended Use Sampling Line with ETT Adapter, 6' CO ₂ Line | 010787 | - | - | - |

SALTERSTAT™ SOFT TUBING

These EtCO₂ cannula options include soft headset tubing for improved patient comfort.

Short-Term Use

Competitive Cross Matrix

| ITEM | DESCRIPTION | MEDTRONIC | PHILIPS | PHYSIO-CONTROL | ZOLL |
|----------------------|---|-----------|------------------------|----------------|----------------|
| 4MSF1SOFT-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 009822 | 989803129751 | 11996-000163 | 8300-000528-01 |
| 4MSF1SOFT-7-13-25 | Oral-Nasal Sampling with 7' O ₂ , 13' CO ₂ Line | 009826 | 989803129781 | 11996-000165 | 8300-0524-01 |
| 4MSF2SOFT-PED-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 007269 | 989803129761 M2524A | - | - |
| 4MSF3SOFT-7-6-25 | Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 006912 | 989803179101 | - | - |
| 4MSF3SOFT-7-13-25 | Nasal Sampling with 7' O ₂ , 13' CO ₂ Line | 007739 | 989803160301 | - | - |

Extended Use

Competitive Cross Matrix

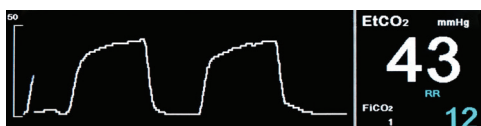
| ITEM | DESCRIPTION | MEDTRONIC | PHILIPS | PHYSIO-CONTROL | ZOLL |
|------------------------|--|-----------|--------------|----------------|------|
| 4MSF1SOFT-L-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010433 | 989803177951 | - | - |
| 4MSF2SOFT-L-PED-7-6-25 | Oral-Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010582 | 989803177971 | - | - |
| 4MSF3SOFT-L-7-6-25 | Nasal Sampling with 7' O ₂ , 6' CO ₂ Line | 010787 | - | - | - |

More configurations available, view our SalterSTAT Product Selection Guide.

SALTERSTAT™ PERFORMANCE OVERVIEW

AirLife® is now in a position to offer an extensive EtCO₂ cannula technology with industry demanded performance and competitive pricing as our feedback from clinicians state.

PERFORMANCE COMPARISON



SALTERSTAT™ RECEIVED EXCELLENT CLINICAL EVALUATION FEEDBACK SUCH AS:

- Provides clean, crisp waveforms
- Reliable, accurate values throughout procedure
- Exceptional comfort
- Device performs well with NRB mask
- Performs well during CPR