



AirLife® + vizient®

AirLife® and the Vizient® Reserve Program



Protect Your Supply Chain.
Enjoy Confidence In Care.
Increase Your Rebates.
Experience Support Beyond The Contract.

Unlock the full potential of your Vizient® contracts with AirLife®.

Key Program Benefits:

- On-demand fulfillment of eligible categories during shortages
- Best tiered pricing based on compliance
- Up to 6 months of reserve stock maintained in the U.S.
- Earn up to 9% in rebates
- Disaster readiness & fair allocation planning
- Regulatory transparency & supplier quality certification

Eligible Categories:

- MS5384VR** Anesthesia Masks and Circuits
- MS1098VR** Medication Delivery
- MS1089VR** Respiratory Disposables
- MS1497VR** Endotracheal Tubes
- MS1504VR** Disposable Manual Resuscitators
- MS5172VR** Laryngoscopes

“ The Reserve program minimizes the impact of supply chain disruptions, improves supply chain resiliency and sustainability and helps us minimize risk with rising tariffs. ”

Rosa Costanzo, CPSM, CPPB, CMRP
Chief Supply Chain and Procurement Officer, Jackson Health System

Email vizientreserve1@myairlife.com to learn more about how Vizient Reserve could benefit your organization.

Protect Your Supply Chain



In today's environment, supply disruptions can put patient care and budgets at risk. That's why AirLife®, as Vizient's chosen Reserve Program partner, goes beyond savings and service to offer you something invaluable: **up to six months of dedicated inventory held exclusively for Reserve participants.**

- **Peace of Mind** – Inventory security built to weather unexpected demand spikes and disruptions.
- **Supply Assurance** – Protection against backorders and failure-to-supply risks.
- **Products You Can Trust** – Your clinicians have the right products, when and where they need them.

Enjoy Confidence in Care With AirLife®



- **Built by Brands You Know and Trust** – Established quality from AirLife brands such as SunMed®, Ethox®, Ventlab®, Salter Labs®, Westmed™, Vital Signs®, Ballard™, & Broselow™.
- **Resiliency Built In** – A strong North American manufacturing footprint ensures we meet Vizient Reserve standards and safeguard against global disruptions.
- **Simplified Procurement** – Consolidated suppliers and fewer SKUs streamline operations, reduce administrative burden, and make your supply chain leaner.

Increase Your Rebates



Vizient clients who select AirLife for the Reserve Program enjoy a remarkable savings on purchases, and receive up to an additional 9% rebate.

Rebate Structure:

- 2% rebate at 80% compliance
- Up to 5% at 90% compliance
- 4% growth rebate

Support Beyond the Contract



- **Implementation Support:** – The dedicated AirLife implementation team offers support each step of the way, from the initial conversation through conversion, making the process as seamless as possible.
- **Concierge-Style Service** – Committed support for onboarding, ordering, and day-to-day needs.
- **Clinical Expertise at Your Fingertips** – Our clinical team partners with yours to ensure seamless integration and utilization.
- **Recognized Excellence** – Vizient Supplier Partner of the Year in 2024, as well as Medical/Surgical Excellence Award winner in 2024.



AirLife® is the leading consumable breathing products company in the world with a focus on respiratory, anesthesia, and patient monitoring products. Our exceptional service, optimized distribution network, & comprehensive programs deliver premium quality with significant cost savings.

Our Trusted Brands:

