

VIZIENT - DISPOSABLE MANUAL RESUSCITATORS

CONTRACT NUMBER MS1504	EFFECTIVE DATE February 1, 2026
REBATE PERIOD 12 Months	REBATE 5% on Net Sales Growth 1% on 90% Commitment
169 SKUs Airflow, Hyperinflation, Resus, PEEP	
CONTRACT DETAILS The new AirLife agreement provides an opportunity to earn up to an 8% incentive (3% admin fee + 5% growth rebate) on incremental spend, or 9% (3% admin fee + 5% growth rebate + 1% impact rebate) if the customer participates in the Impact Standardization Program requiring 90% compliance.	



ST717
SafeT™ T-Piece Resuscitator with
7ft O₂ Tubing & Pop-Off Override



AF4140MBP
AirFlow™ Manual Resuscitator with
Integrated Pressure Manometer

The agreement quick start rebate is effective through July 2026.

TIER 1: Access

TIER 2: \$15K or AMC

TIER 3: \$50K or 80%

TIER 4: \$125K and 80%

TIER 5: \$250K and 90%

Members who activate Tier 2 - Tier 5 within the first 6 months of the agreement and increase net sales during the first rebate period over its net sales during the base period (prior 12 months) will receive the rebate.

Acute Care Members must grow at least \$25k above baseline sales during the 12 month period following tier activation.

MS1504 NATIONAL BENEFITS

Admin Fees	3%
IMPACT Rebates*	1%
Growth Rebate**	5%
Total Value	9%

*IMPACT Standardization Program - At 90% Compliance Only

**National Tier 2 - Tier 5 Activation Required. Paid on Growth \$ Only

AirLife® is the leading consumable breathing products company in the world with a focus on respiratory, anesthesia, and patient monitoring products. Our exceptional service, optimized distribution network, and comprehensive programs deliver premium quality with significant cost savings.



BF102
19 mm Disposable Bacterial/Viral Filter



VP702
19 mm PEEP w/ ADPT