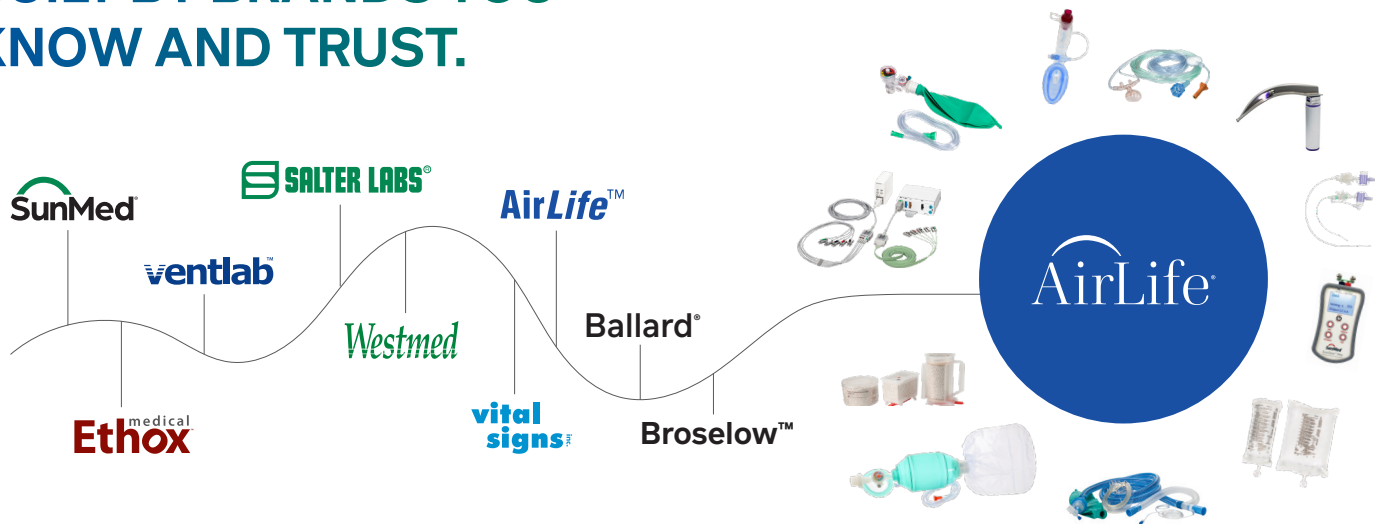


OUR CAPABILITIES

AirLife® is the leading consumable breathing products company in the world with a focus on respiratory, anesthesia, and patient monitoring products. As the recipient of the 2024 Captis Commodity and Clinical Preference Supplier of the Year, AirLife provides exceptional service, an optimized distribution network, and comprehensive programs that deliver premium quality with significant cost savings.

BUILT BY BRANDS YOU KNOW AND TRUST.



SUPPLY CHAIN ASSURANCE

AirLife Secure™ Program

- **North American Manufacturing:** We've onshored the majority of our production to North America to improve reliability and responsiveness.
- **Built-In Redundancy:** Multiple manufacturing sites, dual sourcing strategies, and diversified suppliers reduce risk and prevent disruption.
- **Rigorous Standards:** Enhanced audit protocols and supplier management systems ensure consistency and quality across every product.
- **Strategic Inventory Expansion:** Increased inventory levels across essential product categories to support continuity of care.

WORLD-CLASS CUSTOMER CARE

Customer Service Concierge

Experience our custom concierge service, delivering unparalleled customer service to meet all your needs. Our dedicated concierge and clinical team are here to assist with questions, onboarding, and placing orders, providing personalized support to ensure a smooth and satisfying experience.

TRUSTED BRANDS

Easier Product Conversions

Over the past five years, AirLife has unified some of the most trusted names in respiratory and anesthesia—Ballard™, Vital Signs®, Salter Labs®, and SunMed®—into one cohesive portfolio built to better serve clinicians and patients.

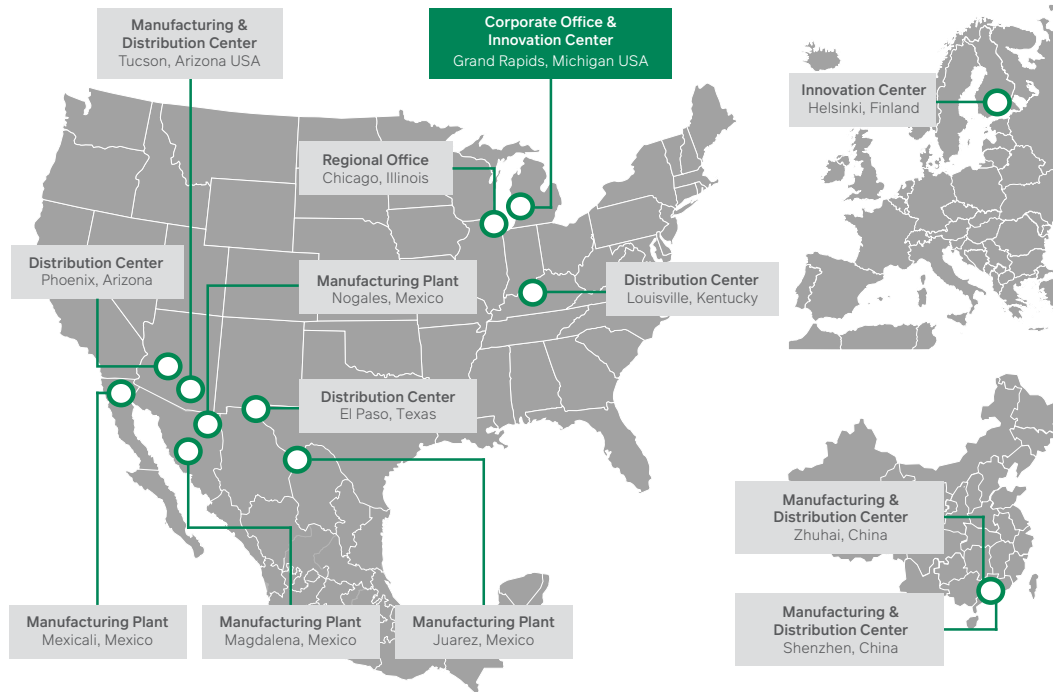
FOCUSED ON SIMPLIFICATION

One Source for Respiratory & Anesthesia Products

- Consolidated supplier relationships to collaborate with highly efficient and compliant partners
- Simplified ordering process for customers
- Optimized software infrastructure
- Streamlined manufacturing process
- Enhanced efficiency in production and delivery



GLOBAL MANUFACTURING AND DISTRIBUTION FOOTPRINT



5000+ Employees

9 Global Manufacturing Sites

1.4M+ Manufacturing Sq. Ft.

7 Global Distribution Sites

2 Innovation Centers

FDA Registered

All Manufacturing Sites

MDSAP Compliant

All Manufacturing Sites

ISO 13485

All Manufacturing Sites

EU MDR/MDD Certification

Additional Distribution Centers in Australia, Belgium, Japan, India, Netherlands, & the United Kingdom.

CONTRACT CATALOG

CONTRACT ID	PROGRAM	CONTRACT NAME	KEY PRODUCTS INCLUDED
ON CONTRACT			
10009862	Captis	Laryngoscopes	IntuBrite, Greenline, Parker Disposable and Reusable
10013530	Captis	Respiratory Disposables	Inhalation/Sterile Water, O ₂ Mask, O ₂ Tubing, HME, High Flow Nasal Cannula
10014139	Captis	Capnography	EtCO ₂ Sampling Cannula, Masks, Monitor Supplies, Sampling Lines
10014196	Captis	Closed Suction Catheters	Ballard, Closed Suction Systems, 7Day Catheters
10014244	Captis	Pressure Infusion Bags	NovaPlus Disposable Pressure Infusion Bags
CE3410	National	Infant Care Phototherapy	Bilisoft, Infant Warming, T-Piece Circuits
CE7154	National	Anesthesia After Market Products	Medisorb, CO ₂ Absorbent
MS1089	National	Respiratory Disposables	AirLife Open, Inhalation/Sterile Water, O ₂ Mask, O ₂ Tubing, HME, HFNC, GE-Validated ECG Cables and Leadwires, EtCO ₂ Cannulas
MS1098	National	Medication Delivery Devices	VixOne, NebuTech, Misty Fast, Misty Max, Nebulizers, Peak Flow Meters
MS1367	National	OB Specialty Products (FSE)	Fetal Scalp Electrodes
MS1485	National	Open Suction Catheters	Saline Water, Open Suction Catheter Kits
MS1487	National	Closed Suction Catheters	Ballard, Closed Suction Systems
MS1497	NovaPlus	Endotracheal Tubes	Parker, SunMed, Microcuff, Nasopharyngeal, Stylets, Intubaidis
MS1504	National	Disposable Manual Resuscitators	AirFlow, Resus, Hyperinflation, Masks, PEEP
MS4810	NovaPlus	Pressure Infusion Bags	Ethox Private Label, NovaPlus Disposable Pressure Infusion Bags
MS5172	National	Laryngoscopes	IntuBrite, Greenline, Parker Disposable and Reusable
MS5384	National	Anesthesia Masks & Circuits	Circuits, Masks, Vital Signs, SuperNO ₂ VA Et Nasal PAP, Gas Sampling Lines
IN RFP			
TBD	Captis	Laryngoscopes	IntuBrite, Greenline, Parker Disposable and Reusable
TBD	Captis	Supraglottic Airways	LMAs, SunMed, Parker, and Air-Q3
TBD	Captis	Open Suction Catheters	Saline Water, Open Suction Catheter Kits